

Potential investor meets
contact/point person for
acquisition of land

Community Protocol: STEP 1



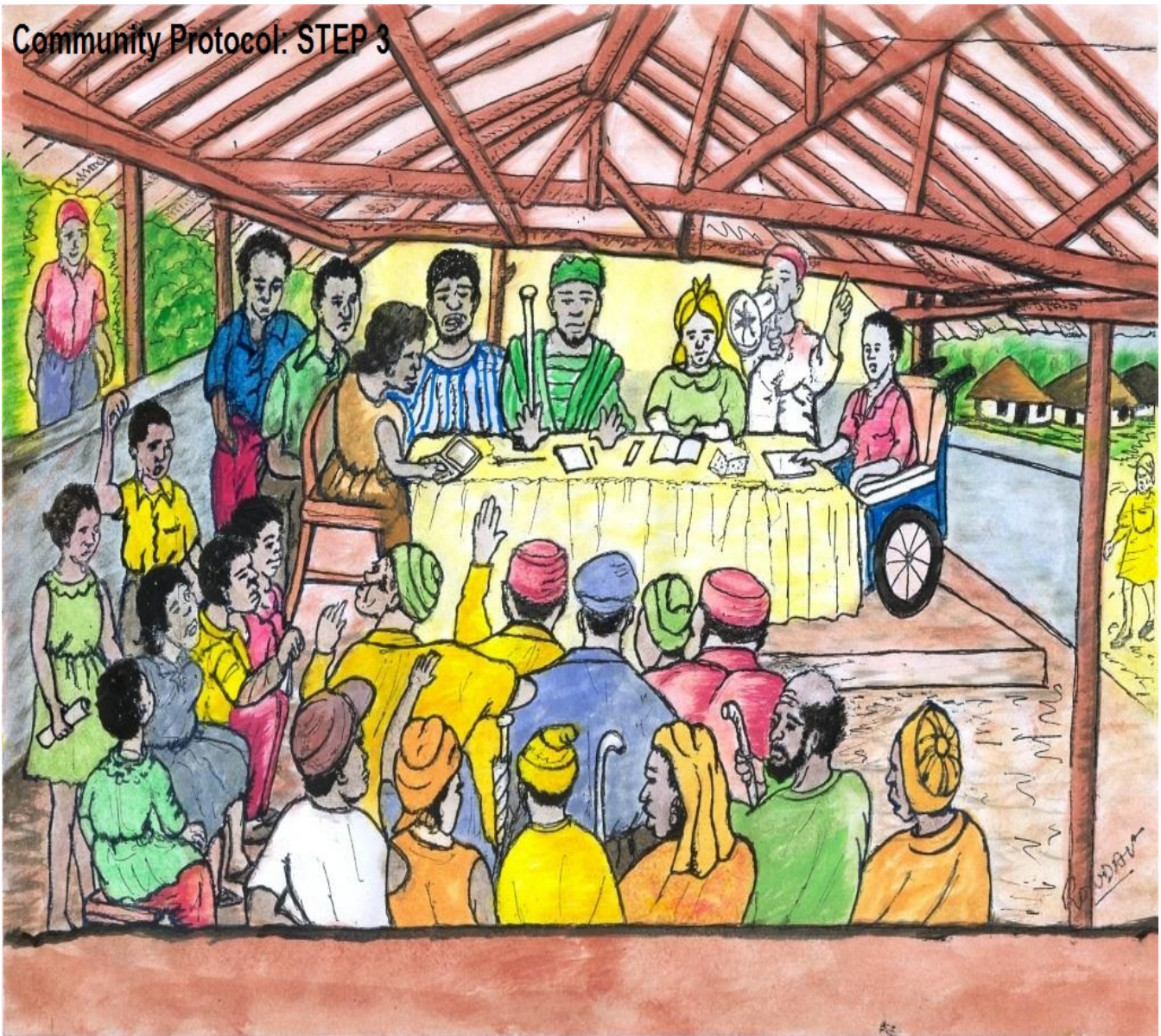
**Contact/point person leads investor to
community and to where business may
be located**

Community Protocol: STEP 2



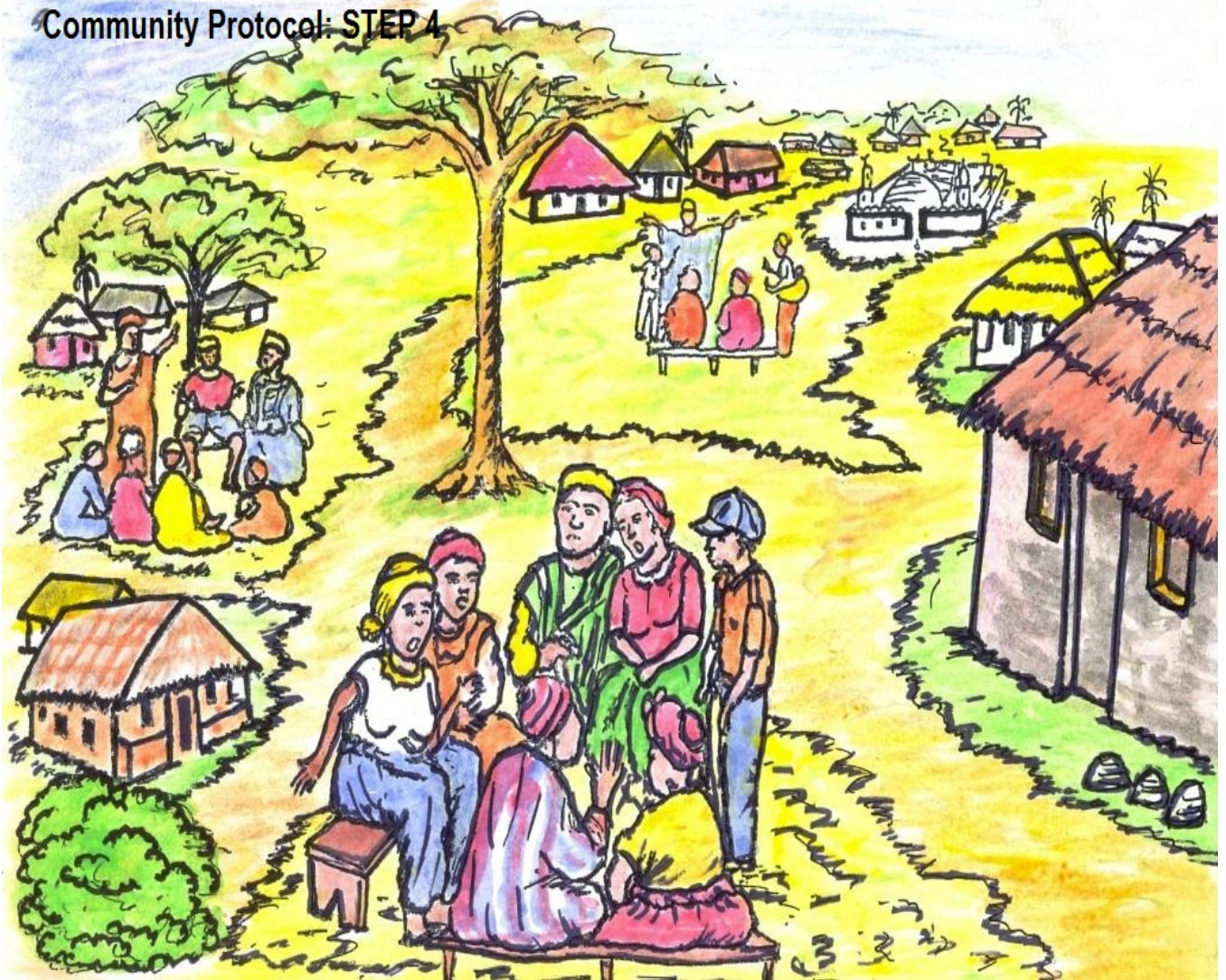
Traditional authorities invite land owners to a consultation meeting.

Community Protocol: STEP 3



The clan membership/family is allowed
time for internal consultations

Community Protocol: STEP 4



**The clan membership/ family
organises a report back session with
the traditional authorities.**

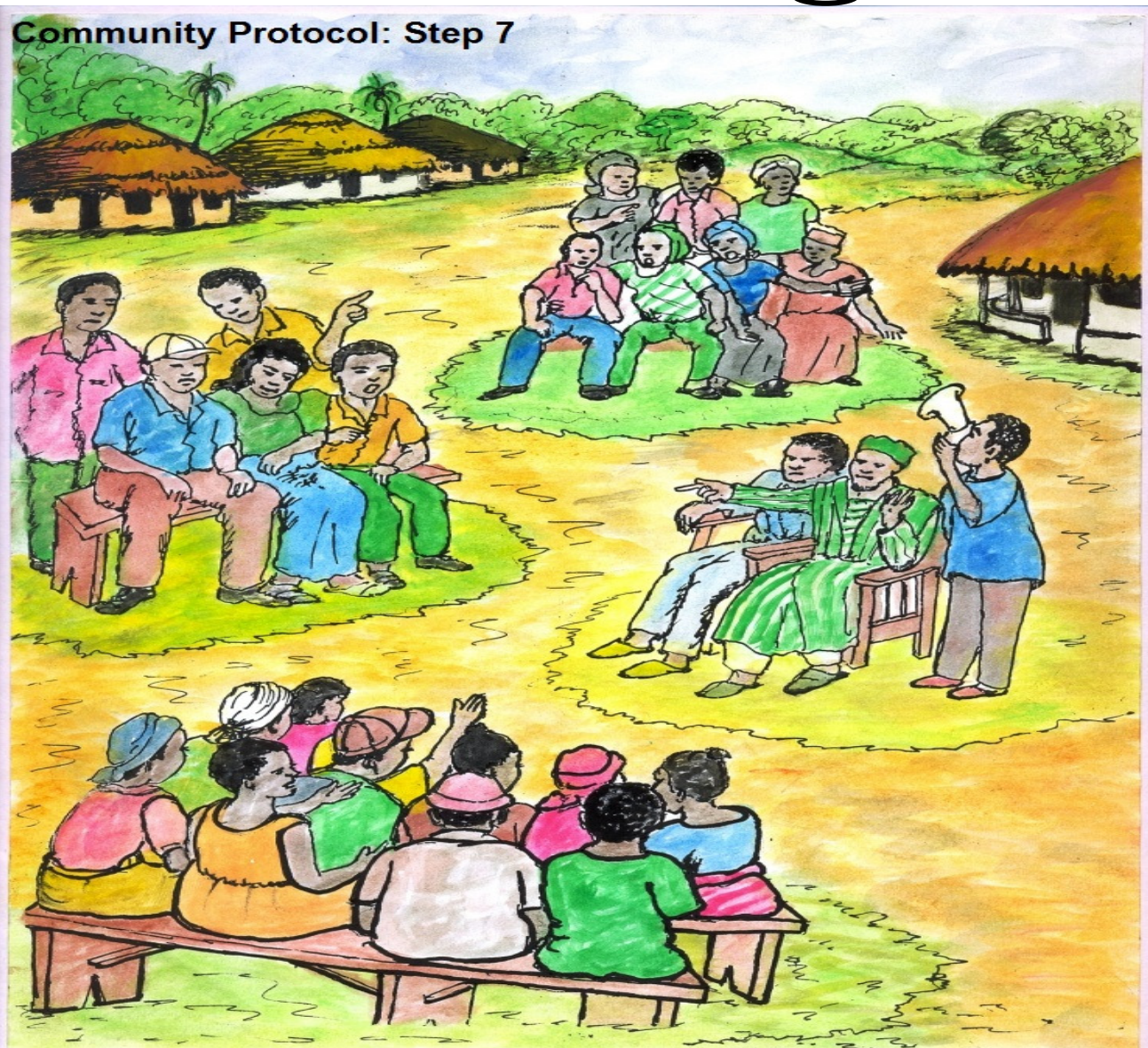


**Further extended consultation
among and between clan
members or families to resolve
further issues**

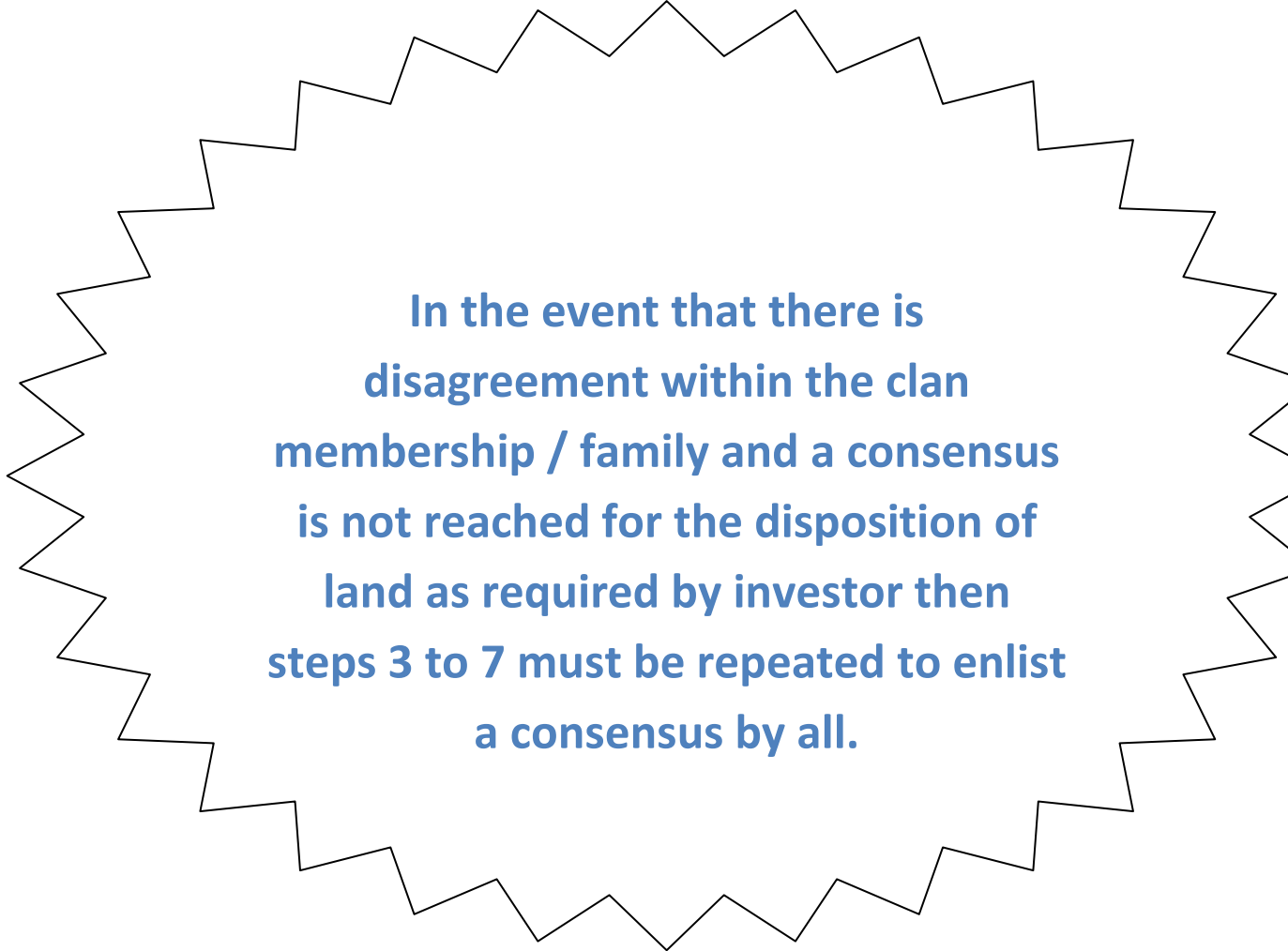


**Traditional authorities provide
response to clan members /families
on their feedback briefing**

Community Protocol: Step 7



Community protocol: STEP 8



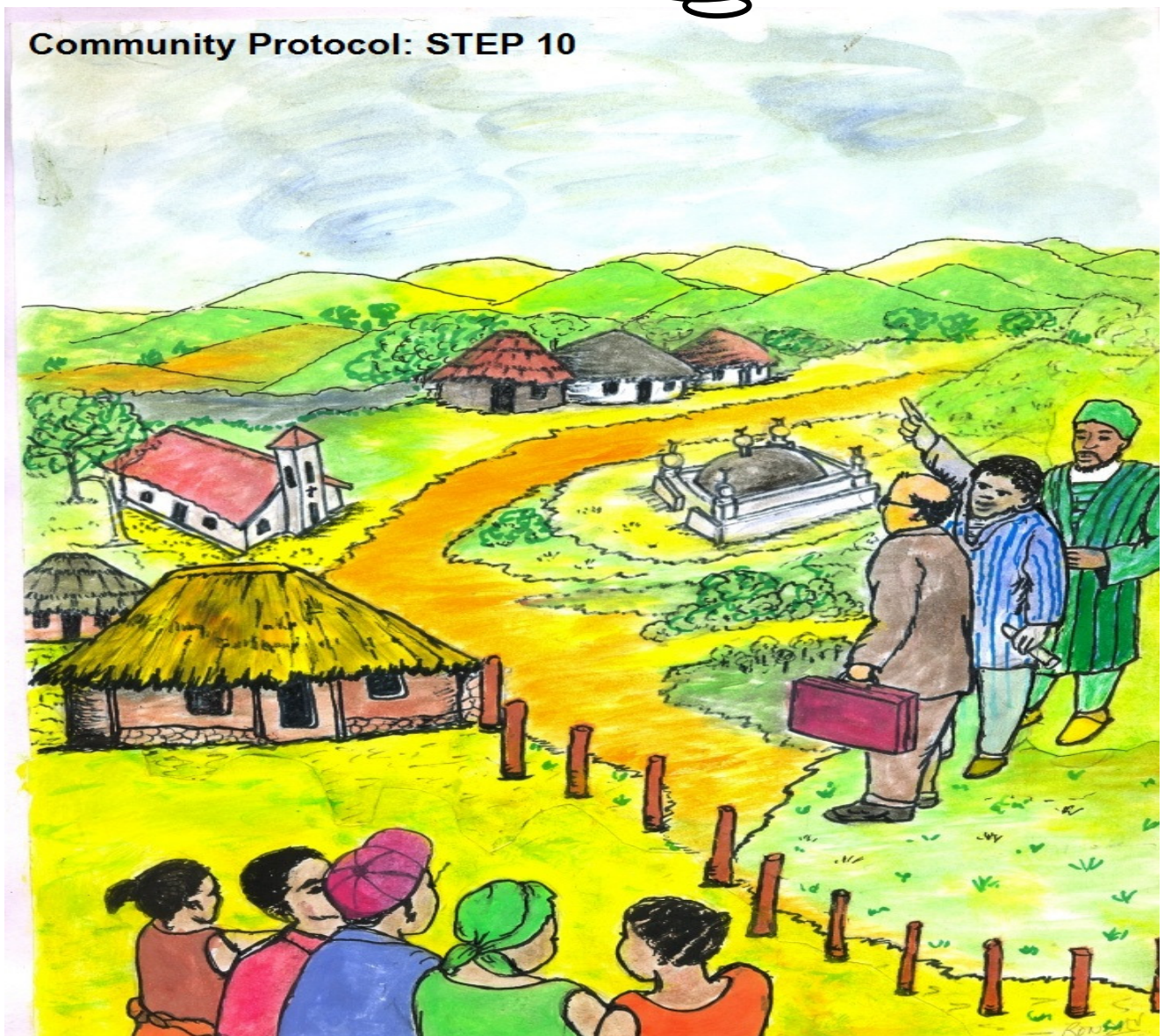
In the event that there is disagreement within the clan membership / family and a consensus is not reached for the disposition of land as required by investor then steps 3 to 7 must be repeated to enlist a consensus by all.

**Traditional Leaders discuss issues on
feedback from clan members /
families**



Outcome of the traditional authority meeting is publically presented to the 'point person' and potential investor

Community Protocol: STEP 10



Background check on Potential investor: Invite others like CSOs, NGOs, Lawyers, etc. to help.



Investor formally invited by traditional leaders in the community for briefing on outcome of negotiations. The next steps from this point will now begin with formal negotiations to lease the land if outcome is positive.

Community Protocol: STEP 12

