Potential investor meets contact/point person for acquisition of land.
Contact/point person leads investor to community and to where business may be located.
Traditional authorities invite land owners to a consultation meeting.
The clan membership/family is allowed time for internal consultations.
The clan membership/family organises a report back session with the traditional authorities.
Further extended consultation among and between clan members or families to resolve further issues
Traditional authorities provide response to clan members /families on their feedback briefing
Community protocol: STEP 8

In the event that there is disagreement within the clan membership / family and a consensus is not reached for the disposition of land as required by investor then steps 3 to 7 must be repeated to enlist a consensus by all.
Traditional Leaders discuss issues on feedback from clan members / families
Outcome of the traditional authority meeting is publically presented to the ‘point person’ and potential investor.
Background check on Potential investor: Invite others like CSOs, NGOs, Lawyers, etc. to help.
Investor formally invited by traditional leaders in the community for briefing on outcome of negotiations. The next steps from this point will now begin with formal negotiations to lease the land if outcome is positive.